

## Message Text

PAGE 01 THE HA 03410 01 OF 03 080700Z

20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 LAB-04 NSAE-00

PA-02 SIL-01 PRS-01 TRSE-00 OMB-01 CIEP-02 XMB-04

FRB-01 /043 W

----- 085303

R 071614Z JUL 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 6229

INFO AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

USIA WASHDC

USDOC WASHDC

UNCLAS SECTION 1 OF 3 THE HAGUE 3410

PASS COMMERCE AND USIA

ATHENS FOR BOUTON

BRUSSELS FOR GRANT

E.O. 11652: N/A

TAGS: BEXP, NL

SUBJECT: THIRD AND FINAL PROGRESS REPORT, FY 1975 CCP  
NETHERLANDS

REF: A. THE HAGUE 1508, MARCH 24, 1975.

B. THE HAGUE 5466, NOVEMBER 11, 1974.

1. FOLLOWING IS THE THIRD REQUIRED PROGRESS REPORT BY  
INDIVIDUAL CCP CAMPAIGNS COVERING PERIOD MARCH THROUGH  
JUNE 1975 WITH COMMENTS ON CCP ACTIVITIES FOR ENTIRE FY 75.

2. CAMPAIGN ONE (COMPUTERS/BUSINESS EQUIPMENT)

A. ORGANIZED AND CARRIED OUT GROUP FLIGHT OF 17 DUTCH  
BUSINESSMEN TO NATIONAL COMPUTER CONFERENCE (NCC) IN  
ANAHEIM, CALIFORNIA, MAY 19-23, 1975. NCC WAS  
UNCLASSIFIED

PAGE 02 THE HA 03410 01 OF 03 080700Z

PROMOTED AMONG LOCAL UNIVERSE OF 350 FIRMS. AS RESULT,  
2 DUTCH FIRMS ARE NEGOTIATING AGENCY-DISTRIBUTORSHIP  
AGREEMENTS WITH U.S. FIRMS. REMAINDER OF DUTCH BUSINESS-  
MEN STATED THEY WENT TO NCC FOR OREITNATION PURPOSES.

B. PREPARATIONS NOW UNDERWAY FOR GROUP CHARTER FLIGHT TO U.S. EXHIBITION SYSTEMS 75 IN MUNICH.

C. TOTAL OF 17 PTO'S AND 2 ADS SUBMITTED AND 9 PERSONAL CALLS MADE.

D. FY 75 RESULTS

TOTAL OF 57 PTO'S SUBMITTED, FAR EXCEEDING CCP TARGET. TWO FIRMS KNOWN TO HAVE SIGNED AGENCY AGREEMENTS AND 19 ARE UNDER NEGOTIATION AND THIS STILL WITHOUT KNOWING RESULTS OF PTO'S OR ADS'S.

3. CAMPAIGN TWO (POLLUTION CONTROL EQUIPMENT)

A. SUBMITTED ADDITIONAL 41 PTO'S SINCE LAST STATUS REPORT FOR TOTAL OF 60 SINCE SOLICITATION WAS INITIATED IN FEBRUARY 1975. THESE PTO'S REPRESENT 32 OF THE UNIVERSE OF 220 TRADING FIRMS, IMPORTERS AND WHOLESALERS ORIGINALLY APPROACHED.

B. INITIATED FOLLOW-UP LETTER CAMPAIGN TO THOSE FIRMS NOT RESPONDING TO THE ORIGINAL SOLICITATION.

C. DEVELOPED FIVE LICENSING OPPORTUNITIES WHICH WERE SENT TO USDOC.

D. ORGANIZED GROUP FLIGHT TO POLLUTION CONTROL TRADE SHOW AT U.S. TRADE CENTER, FRANKFURT, APRIL 24-29. ALTHOUGH FINAL NUMBER OF RESERVATIONS INSUFFICIENT TO ALLOW SPECIAL GROUP FLIGHT, WHICH WAS DROPPED, SHOW WAS ATTENDED BY 26 DUTCH BUSINESS VISITORS.

3. FY 75 RESULTS

FINAL RESULTS OF 60 PTO'S NOW KNOWN, BUT OPPORTUNITIES HAVE BEEN AFFORDED TO MORE THAN 20 NTM'S FOR INITIAL MARKET PENETRATION.

4. CAMPAIGN THREE (FOOD PROCESSING AND PACKAGING, FPP)

A. DEVELOPED ADDITIONAL PTO FOR A TOTAL OF 58 UNCLASSIFIED

PAGE 03 THE HA 03410 01 OF 03 080700Z

SINCE THE TO SOLICITATION CAMPAIGN WAS INITIATED IN JUNE 1975. THESE TO'S REPRESENT 37 OF THE UNIVERSE OF 180 FIRMS ORIGINALLY APPROACHED.

B. DEVELOPED THREE LICENSING OPPORTUNITIES WHICH WERE SENT TO USDOC.

C. DEVELOPED ONE AGENCY ARRANGEMENT FOR FIRM DEALING IN PACKAGING MACHINERY FOR THE NETHERLANDS AND WEST GERMANY.

D. PREPARATIONS NOW UNDERWAY FOR FPP CATALOG SHOW AT MACHEVO-MILIEU IN UTRECHT, OCTOBER 20-25, 1975.9

E. FY 75 RESULTS

AGAIN FINAL RESULTS OF PTO'S STILL NOT KNOWN,  
OPPORTUNITIES FOR MARKET PENETRATION HAVE BEEN AFFORDED TO  
MORE THAN 10 NTM FIRMS. ATTENDANCE ON FLIGHT TO WORLD  
POULTRY CONFERENCE EXCEEDED EXPECTATIONS.

5. CAMPAIGN FOUR (ENERGY SYSTEMS)

A. SUBMITTED 4 PTO'S, 3 ADS'S AND ONE TRADE LEAD.

B. INFORMED TWO MAJOR DUTCH TRANSFORMER MANUFACTURERS  
OF INTEREST OF LEADING U.S. FIRM IN LICENSING MANUFACTURE  
ITS TRANSFORMERS IN HOLLAND.

C. ASSISTED LARGE U.S. SWITCHGEAR MANUFACTURER IN CONTACT-  
ING POTENTIAL COMMISSION AGENTS.

D. SOLICITED BIDS FROM DUTCH FIRMS FOR STUDY ON ENERGY  
SYSTEMS MARKET IN HOLLAND.

E. FY 75 RESULTS

ALL MAJOR ACTIVITY TARGETS WERE EXCEEDED DURING YEAR.  
6 U.S. FIRMS IN ENERGY SYSTEMS FIELD ARE KNOWN TO BE  
REPRESENTED NOW IN HOLLAND AS RESULT OUR EFFORTS. IN  
ADDITION, ONE DIRECT SALE WAS REPORTED. IN VIEW VERY HIGH  
POTENTIAL THIS THEME, EMBASSY HAS DECIDED TO INCREASE TIME  
GIVEN TO PROMOTING IT BY REASSIGNING FY 76 CAMPAIGN FROM  
ECONOMIC TO COMMERCIAL SECTION OFFICER.  
UNCLASSIFIED

PAGE 04 THE HA 03410 01 OF 03 080700Z

6. CAMPAIGN FIVE (MAJOR PROJECTS)

REPORTS WERE SUBMITTED ON FOLLOWING MAJOR PROJECTS AND/  
OR LARGE EXPORT OPPORTUNITIES:

A. PLANS OF A COMBINATION OF DUTCH AND U.S. FIRMS TO BUILD  
A MULTIMILLION DOLLAR GRAIN TERMINAL IN GHENT, BELGIUM:  
SUBMISSION OF DUTCH CENTRAL PLANNING BUREAU OF ITS COST  
EVALUATION REPORT ON PROPOSED SECOND INTERNATIONAL AIRPORT;  
INTENTION OF THE DUTCH GOVERNMENT TO STANDARDIZE THE CABLE  
TELEVISION SYSTEM IN NETHERLANDS; INTEREST OF GIANT DUTCH  
STATE MINES CHEMICAL CONCERN TO COOPERATE WITH U.S. COMPANIES  
IN MANUFACTURE OF SPECIALTY CHEMICALS.

B. IN ADDITION, INFORMATION ON A RAILROAD PROJECT IN  
CAMEROON WAS PASSED TO LOCAL OFFICE OF U.S. CONSTRUCTION  
FIRM; VISITS WERE MADE TO CENTRAL DUTCH PURCHASING  
OFFICE (DUTCH GSA) TO SEE IF THEY MIGHT DIRECT MORE OF THEIR  
TENDERS TO U.S. FIRMS, TO DUTCH AIR AND SPACE LABORATORY  
FOR SAME REASON AND TO THE THREE  
LARGEST DUTCH SHIPBUILDERS TO EXPLORE INCREASED U.S.  
PRODUCT INPUTS TO THEIR SHIPBUILDING OPERATIONS.

C. FY 75 RESULTS

TOTAL OF 17 MAJOR PROJECTS REPORTED TO WASHINGTON. ALTHOUGH RESULTS OF MOST OF THESE OPPORTUNITIES NOT KNOWN AND WILL NOT BE KNOWN FOR SOME TIME, WE HAVE HEARD THAT 11 MILLION DOLLAR DUTCH AIR FORCE COMMUNICATION EQUIPMENT TENDER MENTIONED IN REFTEL LIKELY TO BE WON BY U.S. FIRM.

UNCLASSIFIED

PAGE 01 THE HA 03410 02 OF 03 080713Z

20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 LAB-04 NSAE-00

PA-02 SIL-01 PRS-01 TRSE-00 OMB-01 CIEP-02 XMB-04

FRB-01 /043 W

----- 085430

R 071614Z JUL 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 6230

INFO AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

USIA WASHDC

USDOC WASHDC

UNCLAS SECTION 2 OF 3 THE HAGUE 3410

7. CAMPAIGN SIX (REVERSE DIRECT INVESTMENT)

A. DURING REPORTING PERIOD THE EMBASSY HAS DISCUSSED WITH ALGEMENE BANK NEDERLAND (ABN) ON INVEST IN USA SEMINAR. IT WILL BE HELD IN LATE SEPTEMBER/EARLY OCTOBER IN AMSTERDAM, AND WILL BE SPONSORED AND FINANCED BY ABN.

B. EMBASSY WAS INSTRUMENTAL IN BRINGING TOGETHER AN INTERNATIONAL MARKET CONSULTANT, AND AMERICAN CITIZEN RESIDENT IN AMSTERDAM, AND THE DEPARTMENT OF ECONOMIC DEVELOPMENT OF THE STATE OF MINNESOTA. CONTACT RESULTED IN CONSULTANT BEING APPOINTED STATE OF MINNESOTA REPRESENTATIVE FOR EUROPE. THIS SHOULD STRENGTHEN PROMOTION OF DUTCH INVESTMENT IN MINNESOTA.

C. DURING REPORTING PERIOD, EMBASSY COMMERCIAL NEWSLETTER CARRIED ARTICLES ON SIX STATE OFFICES IN EUROPE, INCLUDING A FEATURE LENGTH ARTICLE ON NEW MINNESOTA STATE OFFICE.

8. CAMPAIGN SEVEN (PORTFOLIO INVESTMENT)

AS RESULT OF PREPARATORY EFFORTS REPORTED IN REF A SEVERAL  
UNCLASSIFIED

PAGE 02 THE HA 03410 02 OF 03 080713Z

E/C OFFICERS PARTICIPATED IN THE SEMINAR SPONSORED BY WIESENBERGER SERVICES FOR DUTCH INSTITUTIONAL INVESTORS. ALSO CONTINUING PREVIOUS PRACTICE OF PROMOTING GET-TOGETHERS BETWEEN TOP-LEVEL U.S. EXECUTIVES AND DUTCH PORTFOLIO MANAGERS, A SMALL BUT SELECT GROUP OF THE LATTER WERE INVITED TO AN INFORMAL CHAT WITH CHASE MANHATTAN BOARD CHAIRMAN, DAVID ROCKEFELLER. THE SESSION TOOK PLACE ON JUNE 10.

9. CAMPAIGN EIGHT (VISIT USA)

A. FIRST CAB WAIVER FLIGHT OF TRAVEL WRITERS UNDER THE NEW USTS PROCEDURE FOR NON-USTS COUNTRIES VISITED HAWAII AND CALIFORNIA MAY 9-23. LOCAL PAN AMERICAN REPRESENTATIVE EXPECTS SIGNIFICANT INCREASE IN NETHERLANDS/HAWAII TRAFFIC TO RESULT.

B. THE VISIT AMERICA FOUNDATION, VAF, (WHOSE ESTABLISHMENT REPORTED IN SECOND CCP PROGRESS REPORT) PARTICIPATED IN AN AMERICA WEEK HELD AT THE WILTON FIJENOORD SHIPYARD IN SCHIEDAM NEAR ROTTERDAM. THE VAF BOOTH RECEIVED MORE THAN 100 REQUESTS FOR INFORMATION ON TRAVEL TO U.S. BOOTH WAS BUILT BY WILTON-FIJENOORD APPRENTICE SCHOOL AND COST USG AND VAF NOTHING.

C. VAF LAUNCHED NEW PUBLICATIONS DISTRIBUTION PROGRAM. WHICH PROVIDES INFORMATION AND MATERIALS TO 44 KEY DECISION MAKERS RESPONSIBLE FOR PLANNING TOUR PACKAGES OFFERED IN THE NETHERLANDS. FIRST DISTRIBUTION INCLUDED 4TH EDITION OF AREA OFFICIAL MASTER REGISTER OF BICENTENNIAL ACTIVITIES. THROUGH THIS PROGRAM AND OFFER OF EMBASSY ASSISTANCE IN TOUR PLANNING, EMBASSY EXPECTS TO INCREASE NUMBER OF PRE-PACKAGED TOURS AVAILABLE TO DUTCH PUBLIC.

D. MR. KOOS SMEDES, TRAVEL EDITOR, DAILY ALGEMENE DAGBLAD (CIRCULATION 270,000) WILL BE MAKING A TOUR OF NEW YORK AND PENNSYLVANIA (JULY 5-12) LOOKING FOR DUTCH/AMERICAN MATERIAL FOR TOURISTS ARTICLES. SMEDES' TRIP WAS PLANNED IN COOPERATION WITH EMBASSY, USIS, THE HAGUE AND USIA PRESS REPRESENTATIVE NEW YORK. MR. SMEDES HAS WRITTEN SEVERAL ARTICLES ON NEW YORK CITY WHICH HAVE RESULTED UNCLASSIFIED

PAGE 03 THE HA 03410 02 OF 03 080713Z

IN INCREASED DUTCH INTEREST IN TOURIST TRAVEL TO NEW YORK CITY AND EMBASSY BELIEVES CURRENT TRIP SHOULD HAVE EQUALLY FAVORABLE RESULTS. MR. SMEDES TRAVEL ARRANGEMENTS MADE WITH PAN AMERICAN GREYHOUND INTERNATIONAL, HOLIDAY INNS, RAMADA INNS AND QUALITY INNS.

E. AT END OF PERIOD, VAF LAUNCHED PROGRAM TO RECRUIT NEW MEMBERS IN NETHERLANDS AND ESTABLISH CLOSER WORKING RELATIONSHIPS WITH U.S. STATE AND LOCAL TOURIST PROMOTION ORGANIZATIONS.

F. FY 75 RESULTS

WHILE FINAL TOTAL IS NOT YET AVAILABLE, EARLY USTS FIGURES INDICATE THAT NUMBER OF DUTCH VISITORS TO U.S. IN FY 75 SUBSTANTIALLY EQUAL FY 74. ALTHOUGH NUMBER OF VISITORS LESS THAN EXPECTED, RESULTS COMPARE FAVORABLY WITH OTHER WESTERN EUROPEAN COUNTRIES WHICH EXPERIENCED SUBSTANTIAL DECREASES IN FY 75 VISITORS TO U.S.

10. CAMPAIGN NINE (DUTCH ATTENDANCE AT U.S. TRADE SHOWS)

CONGEN AMSTERDAM WITH AMEXCO AND PAN AM SPONSORED GROUP FLIGHT OF 17 DUTCH BUSINESSMEN TO NATIONAL COMPUTER CONFERENCE, ANAHEIM, CALIFORNIA, MAY 19/23, (SEE CAPAIGN ONE); CONGEN ROTTERDAM ORGANIZED GROUP FLIGHT OF DUTCH BUSINESSMEN TO POLLUTION EQUIPMENT SHOW AT U.S. TRADE CENTER, FRANKDURT, APRIL 24/29 (SEE CAPAIGN TWO); CONGEN ROTTERDAM ALSO ORGANIZED CHARTER FLIGHT OF DUTCH BUSINESSMEN TO SECURITY SYSTEMS SHOW AT U.S. TRADE CENTER LONDON, JUNE 2/6, 1975. ALTHOUGH NUMBER OF RESERVATIONS IN BOTH CASES TOO LOW FOR CHARTER, NUMBER (FIGURES NOT YET AVAILABLE) OF DUTCH BUSINESSMEN WHO HAD SIGNED FOR CHARTER ATTENDED SHOWS.

OTHER TRADE CENTER SHOWS PROMOTED INCLUDED: LONDON: ELECTRONIC PRODUCTION AND TEST EQUIPMENT, APRIL 15/18, MAILOUT OF BROCHURES CONDUCTED: TELECOMMUNICATIONS, MAY 12/16, OVER 100 KEY END USERS AND POTENTIAL REPS RECEIVED BROCHURES. IN ADDITION PRESS AND TRADE ORGANIZATIONS INFORMED. (FOLLOWING THAT SHOW EMBASSY MOUNTED SELF INITIATED CATALOG SHOW AT UNCLASSIFIED

PAGE 04 THE HA 03410 02 OF 03 080713Z

COMMUNICATION 75 EXPOSITION IN ROTTERDAM, MAY 26-31, AT WHICH CATALOGS OF 13 OF U.S. FIRMS EXHIBITING AT LONDON TRADE CENTER WERE DISPLAYED); FRANKFURT: AIR CONDITIONING AND REFRIGERATION, MAY 13-16, BROCHURES MAILED TO 30 DISTRIBUTORS, PRESS INFORMED: RECREATION AND LIESURE, JUNE 10-13, BROCHURES DISTRIBUTED, SEVERAL REQUESTS RECEIVED FROM TC DURING SHOW REQUESTING WTDR INFO ON DUTCH VISITORS; MILAN: BROCHURES ON FOLLOWING SHOWS WERE MAILED TO KEY PROSPECTS; INDUSTRIAL ASSEMBLY EQUIPMENT, MARCH 11-15; ADVANCED ELECTRONIC COMPONENTS, MARCH 24-27; BUILDING EQUIPMENT AND MATERIALS, MAY 16-20; MINICOMPUTERS, JUNE 3-7; PARIS: PULP/PAPERMAKING SHOW, MARCH 3-7, BROCHURES MAILED TO 30 KEY PROSPECTS; PRINTEMPS INFORMATIQUE, MARCH 18-21, BROCHURES DISTRIBUTED: LASER ELECTRO OPTICS, APRIL 14-18, 1975, 40 KEY FIRMS AND LEADING DUTCH INSTRUMENTS

ASSOCIATION NOTIFIED OF SHOW.

UNCLASSIFIED

PAGE 01 THE HA 03410 03 OF 03 080723Z

20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 LAB-04 NSAE-00

PA-02 SIL-01 PRS-01 TRSE-00 OMB-01 CIEP-02 XMB-04

FRB-01 /043 W

----- 085482

R 071614Z JUL 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 6231

INFO AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

USIA WASHDC

USDOC WASHDC

UNCLAS SECTION 3 OF 3 THE HAGUE 3410

IN ADDITION, U.S. PAVILION AT PARIS AIR SHOW WAS EXTENSIVELY PROMOTED. FOR THAT SHOW 100 ADDITIONAL PROSPECTIVE VISITORS WERE IDENTIFIED AND SENT INVITATION BROCHURES (46 DUTCH FIRMS FILLED OUT AND RETURNED QUESTIONNAIRE REQUESTING FURTHER INFO), AND PRESS WAS NOTIFIED. EMBASSY ALSO DEVELOPED INVITATION LIST OF 250 LEADING DUTCH GOVERNMENT AND INDUSTRY FIGURES FOR AMBASSADOR'S DUTCH NATIONAL DAY RECEPTION AT U.S. PAVILION, JUNE 5, AND HELPED PRATT/WHITNEY WITH THEIR LUNCHEON FOR DUTCH GUESTS FOLLOWING RECEPTION.

PROMOTION OF FOLLOWING SHOWS IN U.S. NOW UNDERWAY: INTERNATIONAL HOTEL/MOTEL SHOW IN NEW YORK, NOVEMBER 8-16, TO WHICH CONGEN AMSTERDAM AND AMEXCO ARE SPONSORING GROUP FLIGHT OF DUTCH BUSINESSMEN; NATIONAL HARDWARE SHOW, CHICAGO, AUGUST 26-28, 1975; NATIONAL BUILDING SHOW, CHICAGO, OCTOBER 21-23; AND AUTOMOTIVE PARTS/ ACCESSORIES SHOW, CHICAGO, NOVEMBER 18-20.

FY 75 RESULTS

KNOWN TOTAL OF DUTCH VISITORS TO U.S. TRADE CENTER SHOWS AND EXHIBITIONS IN U.S. WAS MORE THAN TWICE CCP TARGETS.

UNCLASSIFIED

PAGE 02 THE HA 03410 03 OF 03 080723Z

CONCLUSIONS

DESPITE INHERENT LIMITATIONS IN OUR KNOWLEDGE OF RESULTS OF OUR CCP EFFORTS, WE BELIEVE MOST IF NOT ALL OUR TARGERS FOR FY 75 CCP HAVE BEEN MET. FURTHERMORE, WITHOUT TRADING FAR ONTO THIN ICE OF ATTRIBUTING TOO MUCH OF GROWTH IN U.S. EXPORTS TO HOLLAND AND DUTCH TOURISM AND INVESTMENT IN AMERICA TO OFFICIAL U.S. PROMOTION, IT IS CLEAR THAT OUR FY 75 CCP ACTIVITIES WERE CONCERNED IN AREAS OF HIGH POTENTIAL IN HOLLAND AND HAVE PRODUCED EXCELLENT RESULTS. LATEST U.S. TRADE STATISTICS (FIRST QUARTER 1975) SHOW U.S. ELECTRONIC COMPUTER EXPORTS TO HOLLAND UP 153 PCT OVER SIMILAR PERIOD IN 1974, MEASURING AND CONTROL INSTRUMENTS UP 22 PCT, FOOD PROCESSING EQUIPMENT UP 21 PCT. VALVES AND OTHER ACCESSORIES FOR ENERGY SYSTEMS UP 36PCT. ELECTRIC MEASURING AND CONTROLLING APPARATUS UP 45 PCT. OVERALL, DUTCH IMPORTS FROM U.S. FOR THAT PERIOD ARE UP 29 PCT OVER 1974. THIS IS SECOND HIGHEST GROWTH RATE AMONG ALL OF THE U.S. TRADITIONAL TOP TRADING PARTNERS. GOULD

UNCLASSIFIED

<< END OF DOCUMENT >>



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 26 AUG 1999  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975THEHA03410  
**Document Source:** ADS  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** n/a  
**Film Number:** D750234-1177  
**From:** THE HAGUE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t197507103/baaaafcm.tel  
**Line Count:** 399  
**Locator:** TEXT ON-LINE, TEXT ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 8  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CollinP0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 10 MAR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <10 MAR 2003 by ThomasVJ>; APPROVED <22 MAR 2004 by CollinP0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** n/a  
**TAGS:** BEXP, NL  
**To:** STATE INFO ATHENS  
BRUSSELS  
USIA  
USDOC  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006

